

Message Text

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43

ACTION PM-07

INFO OCT-01 NEA-10 ADP-00 SS-15 NSC-10 CIAE-00 INR-10

NSAE-00 RSC-01 OMB-01 EB-11 COME-00 TRSE-00 MC-02 L-03

RSR-01 /072 W

----- 024655

R 221404Z JUL 73

FM AMEMBASSY JIDDA

TO SECDEF WASHDC

INFO SECSTATE WASHDC 4437

DA WASHDC

DIVENGR USAEDM LEGHORN IT//MDDVE//

COE RIYADH

C O N F I D E N T I A L JIDDA 3074

DOD FOR ISA/MR. NOYES AND FOR ADMIRAL PEET

DA FOR DCSLOG/MR. SHADA

E.O. 11652: GDS

TAGS: MASS, SA

SUBJ: MODA PURCHASE OF MILITARY VEHICLES

REF: (A) JIDDA 2955; (B) DA 162047Z JUL 73

1. AMB REVIEWED MILITARY TRUCK SALES QUESTION WITH PRINCE SULTAN JULY 21 WHO CONFIRMED HE HAD JULY 19 SIGNED SALES CASES FOR NEW VEHICLES TOTALLING APPROXIMATELY \$55 MILLION AND COVERING ALL BUT 900 OF NEW VEHICLES OFFERED BY US. HE HAD HAD TO MAKE THIS REDUCTION IN ORDER TO COME WITHIN FUNDS HE HAD AVAILABLE AT THIS TIME. HE WOULD BE INTERESTED LATER IN BUYING THE ADDITIONAL 900.

2. AS TO RECONDITIONED VEHICLES, SULTAN SAID HE HAD NOT YET MADE DECISION. WE REPEATED OFFER TO ARRANGE FOR FOUR OF HIS OFFICERS TO GO TO U.S. AT OUR EXPENSE
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TO OBSERVE RECONDITIONING OPERATION IN ACTION. SULATAN

SAID HE WOULD LET US KNOW. MEANWHILE HE MUCH INTERESTED
IN EVENTUALLY REVIEWING POSSIBILITIES FOR THE NEW M-800
SERIES. HE WOULD WANT DIESEL TRUCKS--NOT THE HARD TO
MAINTAIN MULTI-FUEL VARIETY.

3. FURTHER DETAILS OF VEHICLE PROCUREMENT SALE WILL
FOLLOW FROM COE; WE ARE GRATIFIED TO NOTE, HOWEVER,
THAT CONSIDERABLE EFFORT THAT DOD HAS EXPENDED ON THIS
PROJECT HAS RESULTED IN A SUBSTANTIAL SALE AND KEPT
AN IMPORTANT US CUSTOMER HAPPY.
THACHER

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NNN

Message Attributes

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